We are absolutely thrilled you are interested to join us at Rohlik Group. By now we have spoken to you about your experience and personality in great detail. Next step is to find out how you tackle a task in reality.

**Chief Finance Officer**

**Situation**

Attached are Balance sheet and P&L trends for the past 12 months. The business plans to grow the net revenues by 10% year-over-year. Assume that the Commercial margin % will be the same next year as in the last month of the attached financials.

**Task**

1. Calculate the net working capital for each of the months with actual financials and comment on the development.

2. Project the net working capital for next year and explain your rationale for it.

3. What would you do as CFO to improve the net working capital next year?

4. How would you plan budget for next year on top-line and margin based on results from past 12 months?

5. How would you drive top-line growth as CFO and where would you look for effciciencies?

**Additional Information**

* Balance sheet and income statement attached

**Format**

Please show your calculations in excel. In addition, it is up to you how to present your findings and answer the remaining part of the questions. We don’t need you to write essays, clear and consistent content is much more important to us. Please send us the presentation materials of your Case study 1 day prior to the meeting so we can review and get ready for the talk.